

### GET 6 ECTS!

- -MEET PEOPLE!
- -GAIN PRACTICAL AND ACADEMICAL EXPERIENCE FOR FUTURE CAREER
- -ENJOY YOURSELF!

# **CONTACTS**

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UNIVERSITY OF RIJEKA
FACULTY OF ECONOMICS









Besides other guest lecturers, the lecturer is
Associate Professor Tomislav Galović, PhD. He
lectures several subjects like Business
Negotiation, International Business 1,
International Business 2 etc. He is scientific
project leader, and author of two books, several
book chapters, various scientific and professional
papers. Participates in many international
conferences and courses. Guest lecturer in
private & public sector



## **6 DAYS OF LEARNING EXPERIENCE OFFER:**

- -LECTURES FROM DOMESTIC AND INTERNATIONAL LECTURERS & STUDENT WORKSHOPS
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### **OFFICIAL PROGRAMME:**

MODULE 1. Business negotiation

MODULE 2. Communication in business

negotiation

MODULE 3. International negotiation MODULE 4. Participant's presentations and assignments

MORE THAN 100 INTERNATIONAL SATISFIED PARTICIPANTS PASSED!



Unformal part includes leisure activities (beach and special international nights with partying) and possible company visits, excursions. After finishing workshops, participants will be awarded with 6 ECTS credits\*\*\*.

\*\*\*NUMBER OF ECTS CREDITS DEPENDS UPON AUTONOMOUS DECISION OF STUDENT'S UNIVERSITY.

